

Richard Hazer



- Head of Business Performance and Launch Excellence, Global Sanofi Gx Division

ZENTIVA
A SANOFI COMPANY

GENERAL PARTNER:

ZENTIVA
A SANOFI COMPANY

ENDORSED BY:



Slovak Society for Osteoporosis
and Metabolic Bone Diseases

ORGANIZERS:

Czech Society of Gynecological
Endocrinology CGPS



Czech Medical Association
of J.E. Purkyně





8th IFCA International Female Care Academy

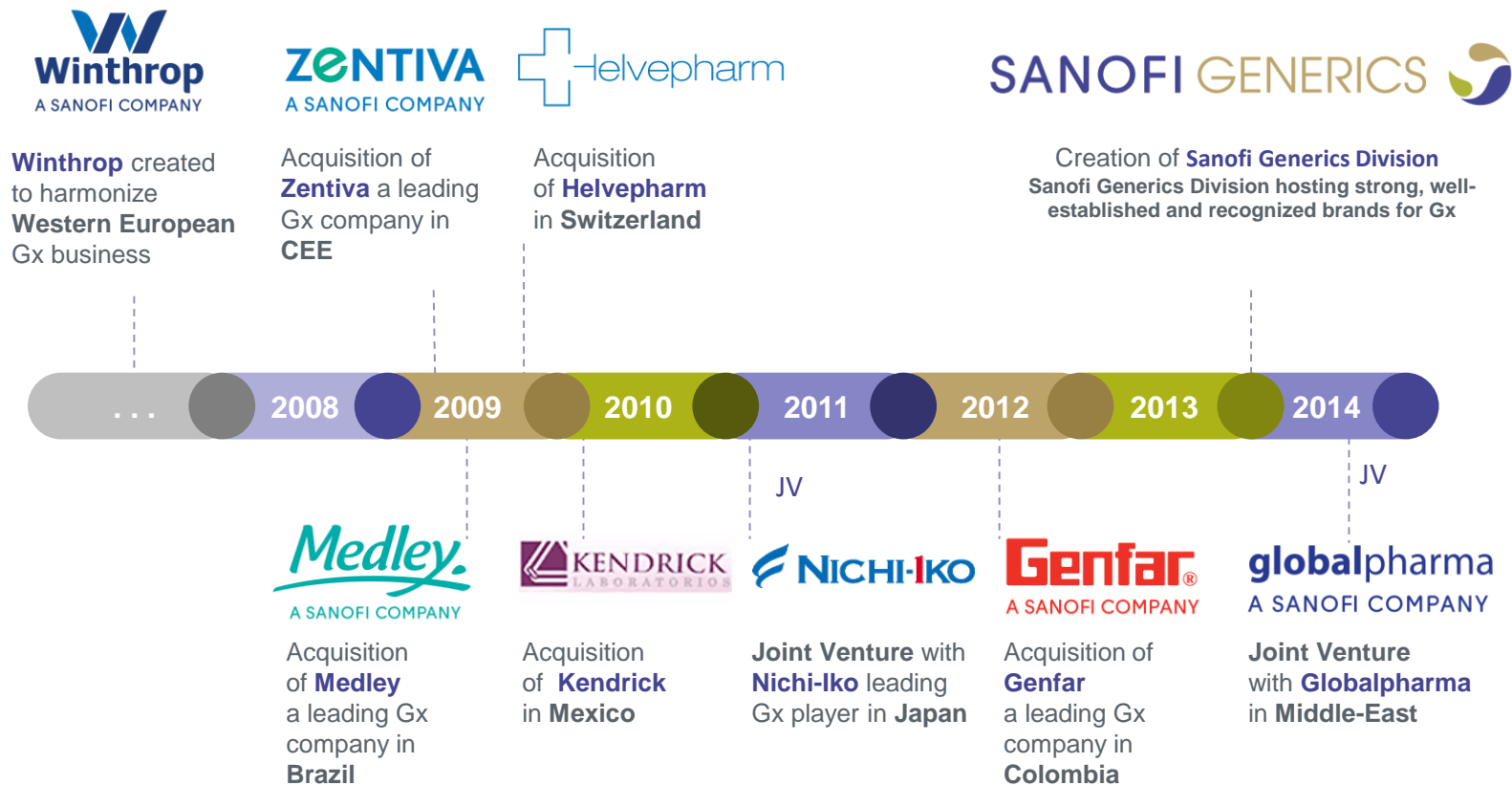
Prague, April 24-25th 2015

ZENTIVA
A SANOFI COMPANY

Quality generics

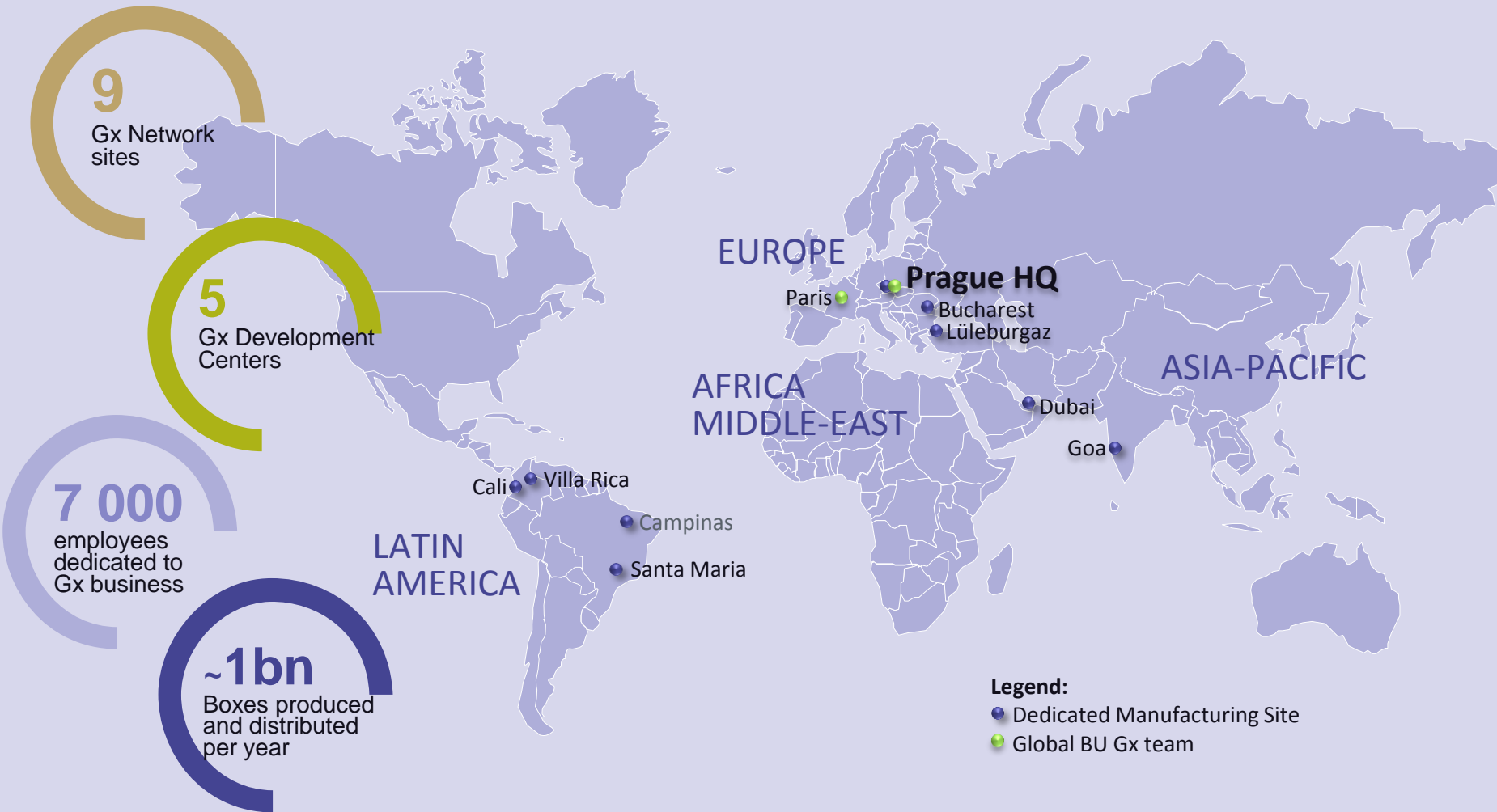
SANOFI GENERICS

Zentiva member of big Sanofi Gx family



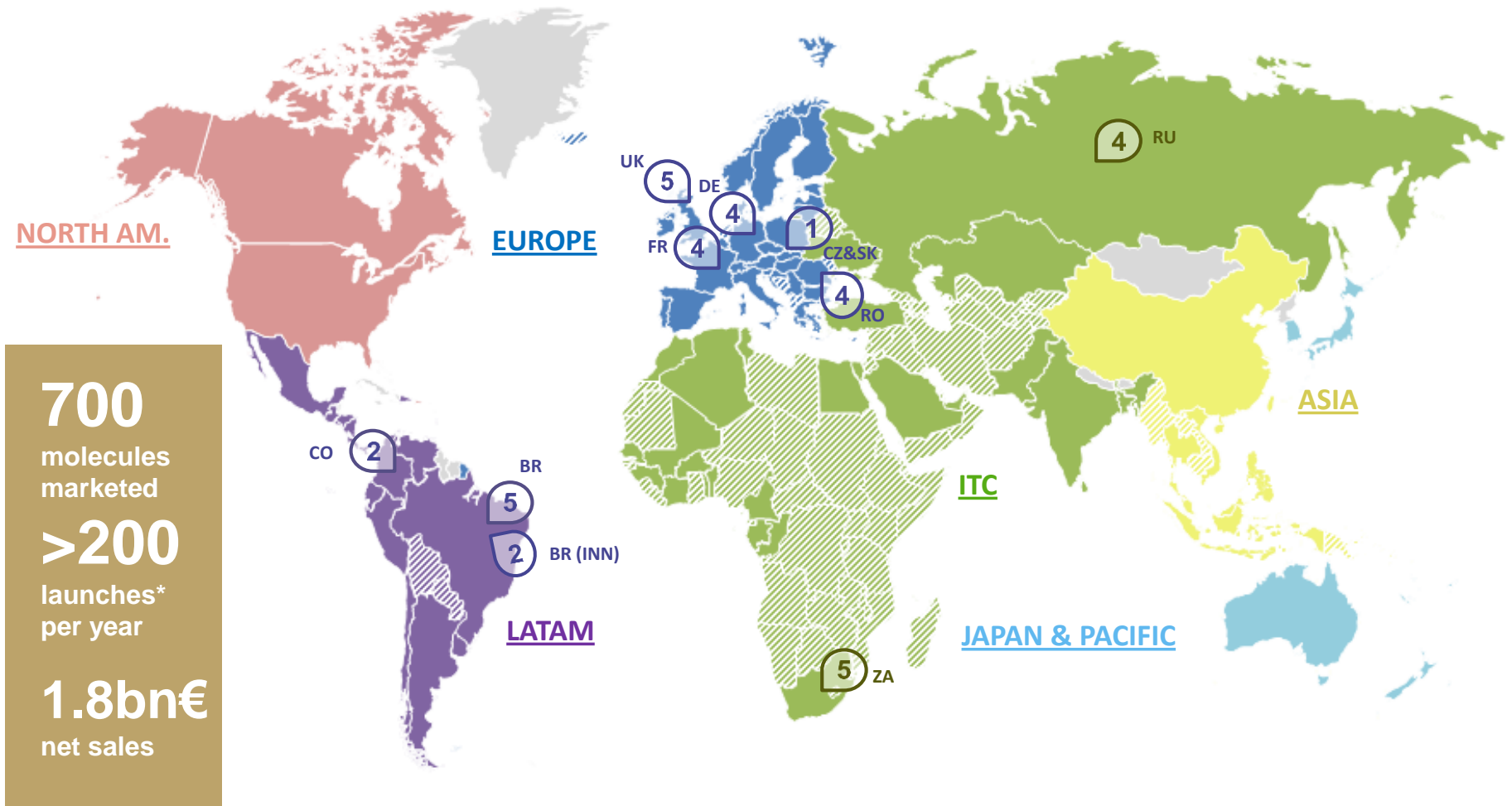
SANOFI GENERICS

Worldwide facts



OUR WORLDWIDE PRESENCE

GX MARKET AND SANOFI GX SALES, GROWTH & MARKET SHARE



1/3

of the population
have no access
to healthcare

OUR MISSION

Sanofi Generics strengthens its commitment to **provide patients around the world with reliable access to valuable and affordable high-quality, safe and effective medicines.**

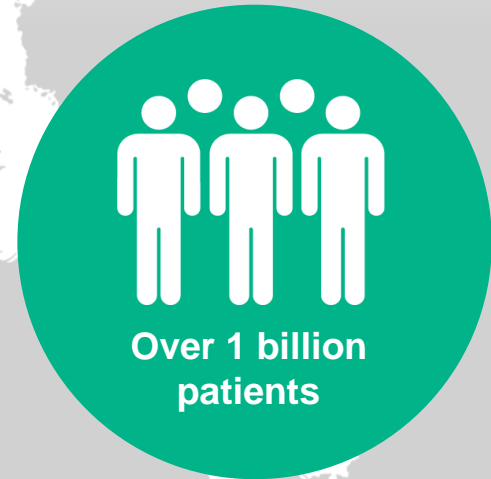
The generic drugs have a **lower cost** than the original marks and therefore there are **high-quality drugs at affordable prices** for the patients.

In addition to being effective therapies, generic medicines also play an **important role by enabling health care systems to invest savings in the development of future, innovative treatments.**



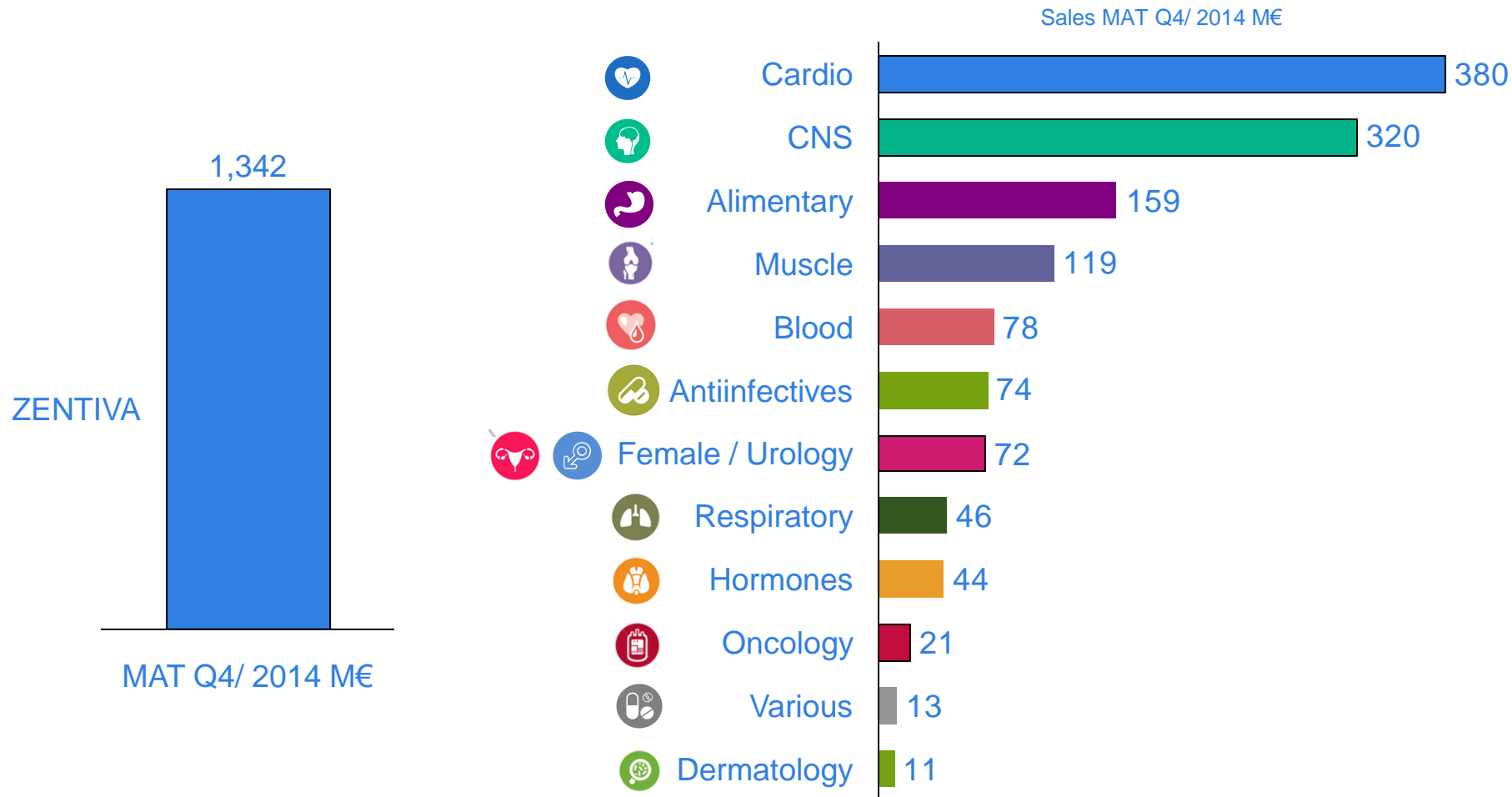
Zentiva is the key element of Sanofi's Gx Business

- Reaches out to a population of over 1 billion patients
- Operates in more than 90 countries in Europe, Africa, Eurasia and Middle East
- Sales EUR 1,05 billion in 2014



Zentiva sales by therapeutics areas

Zentiva sales in M€ by ATC



CONTRACEPTION PORTFOLIO



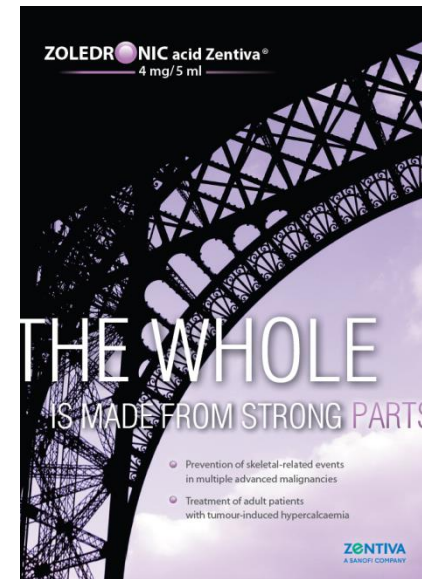
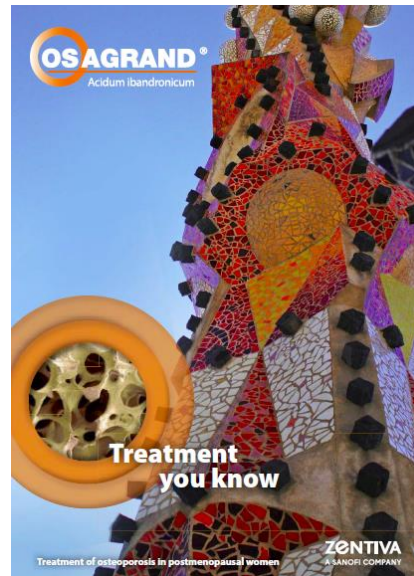
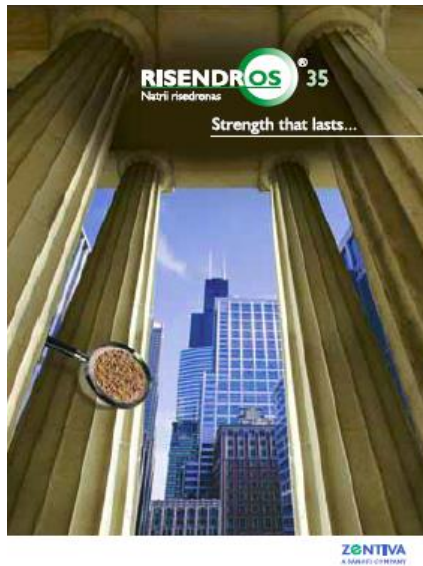
| | Artizia®, Dalia®, Artilla® | Bonadea®, Zenadea® | Chloe® | Juliane®, Regisha®, Estmar® | Mywy®, Lethe® | SecuLact® | Sidreta®, Sidretella® |
|-----------------------|--|--|---------------------------------------|--|--|---|---|
| | ARTIZIA 0,075 mg/ 0,020 mg obalená tablety | BONADEA 0,020 mg/ 0,020 mg obalená tablety | <i>Chloe</i> | JULIANE® 30 desogestrel/ethinylestradiol | MYWY® drospirenon/ethinylestradiol | Desogestrel SecuLact® ESTROGEN FREE | SIDRETELLA® 20 drospirenon/ethinylestradiol |
| | gestodene/ethinylestradiol | dienogest/ethinylestradiol | cyproterone acetate/ ethinylestradiol | desogestrel/ethinylestradiol | drospirenone/ethinylestradiol | desogestrel | drospirenone/ethinylestradiol |
| FOR PHYSICIANS | | | | | | | |
| | The gold standard | A classy choice | We are the way We want to be | Together & carefree | MY WAY, MY JOY | Each is different, but something connects them | Seven times more feminine |
| FOR PATIENTS | | | | | | | |

Osteology portfolio

RISENDROS[®] 35
Natrii risedronas

OSAGRAN[®]
Acidum ibandronicum

ZOLEDRONIC acid Zentiva[®]
4 mg/5 ml



A light blue world map is centered on the slide, overlaid on a faint grid pattern. The map shows the continents of North America, South America, Europe, Africa, Asia, and Australia. The text "Thank you for your attention" is centered over the map in a bold, dark blue font.

Thank you for your attention